

### Description

The Futuregrowth Development Equity Composite, a portfolio specialising in equity and related investments in socially responsible projects and businesses or developmental assets, forms part of Futuregrowth's suite of developmental investments. The benchmark is CPI + 10%.

### Key benefits

- Lower than market fee model.
- Developmental equity is a distinct asset class.
- Provides long-term stable returns.
- Low risk profile, lower volatility than traditional private equity.
- Suits a fiduciary fund management model.
- Leverages off existing team and process.
- Immediate access to diversified pool of assets.
- Strong deal pipeline.

## Portfolio Management team

The Fund is managed day-to-day by the Futuregrowth Private Equity team, while the Futuregrowth Equity Investment Committee holds ultimate decision authority on all unlisted equity transactions in the Fund. In addition to sourcing and managing unlisted equity transactions, the team coordinates risk management, reporting, client engagement and funds-flow activities.

The Fund continues to benefit from investment opportunities from the wider Futuregrowth investment processes. The Private Equity Team is headed by Amrish Narrandes who oversees a team of analysts. The Team is supported by Futuregrowth's operational areas and other members of the investment team.

The Futuregrowth Equity Investment Committee includes Andrew Canter (CIO), Daphne Botha (Head of Risk Management), Olga Constantatos (Head of Credit), Amrish Narrandes (Head of Private Equity & Venture Capital), Jason Lightfoot (Portfolio Manager), Nuraan Sulaiman (Investment Professional) and Margo Buchanan (independent).

Portfolio manager	Portfolio Management team
Composition	Equity, mezzanine and debt instruments of infrastructure and developmental related entities; Includes principally unlisted investments; No more than 20% in debt instruments
Benchmark	CPI + 10%
Performance target	Long term 18-22% nominal
Current structure	Pooled
Fund life	Open-ended with an unlimited life
Inception date	September 2006
Total composite assets	R4.7 billion
Minimum investment	At manager's discretion
Withdrawal period	No investment should be made if the intention is to withdraw funds within three years
Termination period	36 months to liquidate assets

### Objective

The Composite aims to outperform the benchmark with a nominal return of 18-22% per annum before the deduction of taxes and fees and with income reinvested over a rolling 3-year period.

### Composition

The Composite invests mainly in unlisted equity and participating instruments, but allows up to 20% in debt instruments. Although the Composite invests principally in unlisted transactions, relevant listed instruments are not excluded.

The Composite provides investors with a cost effective and flexible channel to participate in the infrastructure and development equity asset class. Investors benefit from the exclusive ability to access an existing pool of stable assets, access to a flow of developmental transactions, a lower than market fee and the ability to play a role in creating a new pool of risk capital for South African development.

In order to retain adequate liquidity and flexibility, and in the course of managing new investments, asset maturities and sales and fund-flows, the Composite usually maintains a high degree of liquid and/or non-developmental assets.

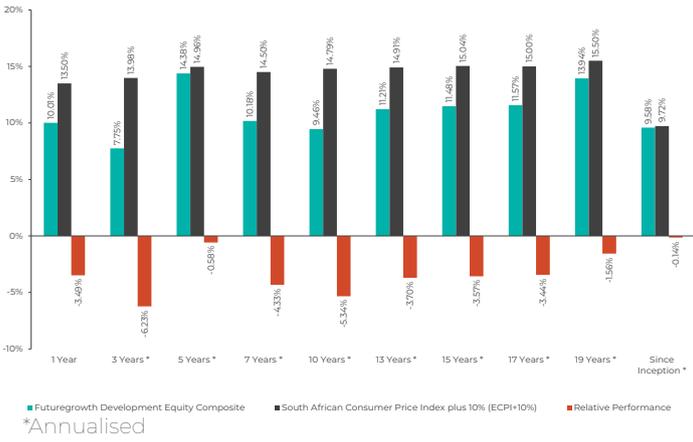
### Social impact

The Composite aims to provide investors with a vehicle that facilitates infrastructural, social, environmental and economic development in southern Africa, while maintaining a high degree of exposure to developmental assets, and delivers on a variety of social impact requirements such as job creation, affordable housing, access to services and healthcare.

### Social impact sectors

Sectors	Exposure
Infrastructure development and social services	34.86%
Communications	6.60%
Development finance	0.02%
Education	3.26%
Energy	5.87%
Health	3.97%
Tourism	2.46%
Transport	12.68%
Agricultural development and land ownership	6.04%
Black economic empowerment	0.06%
Consumer and business access to finance	4.04%
Environment preservation	0.00%
Low income and affordable housing	5.10%
Non infrastructure, eg cash, RSAs	43.47%
Other infrastructure e.g. ancillary municipal infrastructure	1.51%
SMME development	4.92%
<b>Sub-total</b>	<b>100.95%</b>
Less double counting	0.95%
<b>Total</b>	<b>100%</b>

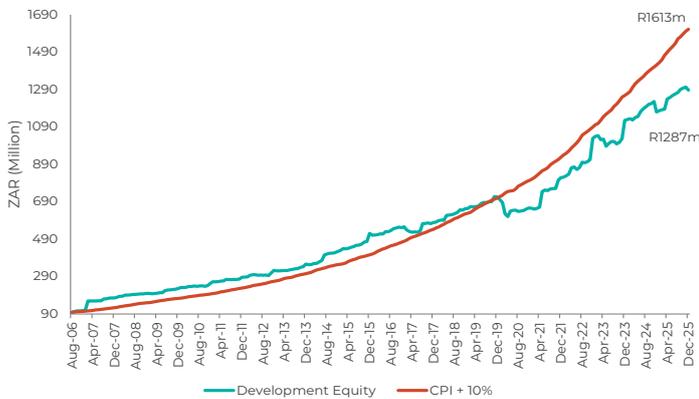
## Performance



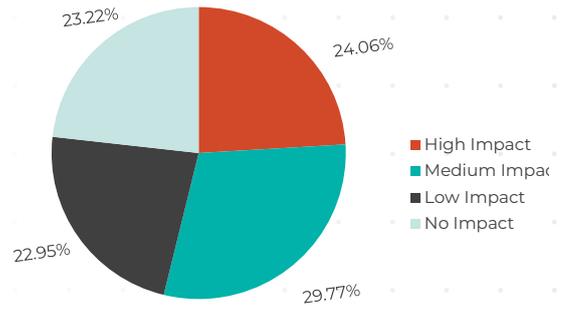
## Geographic exposure

Province/Country	Composite
Eastern Cape	0.04%
Free State	2.59%
Gauteng	9.35%
KwaZulu Natal	2.24%
Lesotho	0.00%
Limpopo	5.72%
Mozambique	0.66%
Mpumalanga	3.18%
Namibia	0.00%
National	67.39%
Northern Cape	5.23%
Other	1.25%
Swaziland	0.00%
Western Cape	2.35%
<b>Total</b>	<b>100.00%</b>

## Cumulative performance

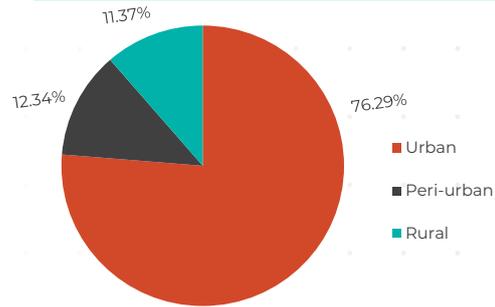


## Social impact analysis

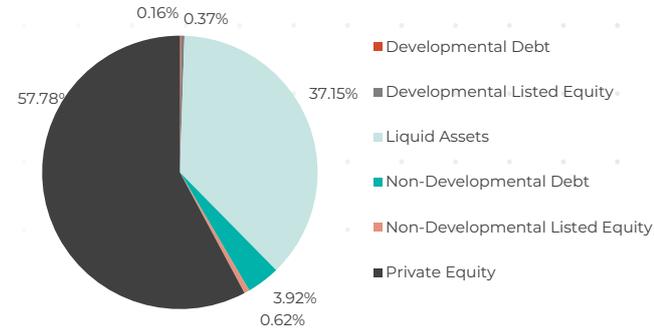


Low-, medium- and high-impact refers to how closely the underlying investments impact the consumer.

## Rural development



## Asset class split



## Risk statistics

### Since inception standard deviation

Composite	12.66%
Benchmark	1.31%

## Contact the Business Development team

### Shanay Narsi

snarsi@futuregrowth.co.za  
+27 82 788 0043

### Marilyn Gates Garner

marilyng@futuregrowth.co.za  
C +27 82 466 0868

### Modiegi Manyane

mmanyane@futuregrowth.co.za  
C +27 76 978 6127

### Ziyanda Tshaka

ziyandat@futuregrowth.co.za  
C +27 83 666 0392

**Derivative disclosure:** Market derivatives are used frequently and extensively to manage interest rate risk of the fund relative to the benchmark, and to enable the acquisition of short-term or floating rate instruments in the fund. Market derivatives are used less frequently to opportunistically add value due to mispricings. The manager does not employ "naked" written options strategies to increase yield. Credit derivatives are allowed, but used infrequently and only within credit policies and limits. **FAIS disclaimer:** Futuregrowth Asset Management (Pty) Ltd ("Futuregrowth") is a licensed discretionary financial services provider, FSP 520, approved by the Registrar of the Financial Sector Conduct Authority to provide intermediary services and advice in terms of the Financial Advisory and Intermediary Services Act 37 of 2002. The fund values may be market linked or policy based. Market fluctuations and changes in exchange rates may have an impact on fund values, prices and income and these are therefore not guaranteed. Past performance is not necessarily a guide to future performance. Futuregrowth has comprehensive crime and professional indemnity in place. Performance figures are sourced from Futuregrowth and IRESS. **GIPS disclaimer:** Futuregrowth a subsidiary of Old Mutual Investment Group Holdings (Pty) Limited is a specialist investment company which manages the full range of interest bearing and developmental investments in an ethical and sustainable way. Futuregrowth claims compliance with the Global Investment Performance Standards (GIPS®). Contact Futuregrowth at +27 21 659 5300 to obtain a list of composite descriptions and/or a presentation that complies with the GIPS® standards. The investment returns reflected are supplemental information as they are not calendar year returns and are gross-of-fees. Currency: ZAR.

3rd Floor, Great Westerford  
240 Main Road, Rondebosch  
7700, South Africa  
Private Bag X6, Newlands, 7725, South Africa  
Tel: +27 21 659 5300 Fax: +27 21 659 5400  
[www.futuregrowth.co.za](http://www.futuregrowth.co.za)